



SAILOÉ

BUY • SALE • YACHTING

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Year	Model	Name	Included equipments		16/12 - 05/01	06/01 - 19/04 05/10 - 15/12	20/04 - 31/05	01/06 - 04/10	CBN	PAX	Deposit
			Watermaker	Generator and A/C							
2016	Lagoon 52	Takamaka	x		13000	10000	9000	7000	4+2	10	8000
2023	Lagoon 46	Cari	x		13000	9000	8550	6100			
2022	Lagoon 450 ST	Vertigo	x	x	12300	8800	8300	6300			
2018		Islette	x	x	11300	8500	8000	6000			
2021		Remire	x		11300	8500	8000	6000			
2018		Arome	x		11000	8200	7800	5700			
2023	Lagoon 42	Zourite	x		9430	7500	7125	5500			
2023	Lagoon 42	Ziromon	x		9430	7500	7125	5500			
2018	Lagoon 42	Blue skin	x		8000	6900	6550	5000			
2019	Lagoon 42	Etoile									
2020	Lagoon 42	Alphonse			8200	7100	6700	5200			
		Pyrat									
2017	Lagoon 42	Manaha	x		8000	6900	6550	5000			
2020	Lagoon 40	Pina Colada			7500	6900	6555	5000			
		Darros									
2019	Lagoon 40	Cotopaxi									
2018	Lagoon 380	Aride			6700	4500	4275	4500			
		Pampero									
		Papanga									
2019											
2018	Lagoon 450 ST	Poivre			9800	7800	7410	5600			
2015	Lagoon 450 Fly	Zil Seashell			9500	7500	7125	5300			8000
2017	Lagoon 42 OV	Bingo			8500	7400	7030	5100	3+2	8	6000
2016	Lagoon 42	Zil Sea Shell 2									
2016	Lagoon 400 S2	Providence			7100	6200	5890	4800	4+2	10	
2016	Lagoon 380 s2	Felicite			6331	4200	3990	3700			
		Modjo									
2010	Lipari 41	Cousin			5250	4000	3800	3500	3	6	4000

Cleaning extra (mandatory)	
2 bathrooms	200 €
4 bathrooms	220 €

Transfers Airport/base/airport	
1 - 3 pax	60 €
4 - 6 pax	100 €
7 - 10 pax	150 €

Extras	
Skipper	155 € / day
Cook	135 € / day
Skipper + cook	205 € / day
Paddle	125 € / week
Fullboard 1-4 pax	60 € / day / pax
Fullboard 5-10 pax	55€ / day / pax
Additional fishing rod	100 € / week
Safety net	150 € / charter

Our rates include :
 Nights at the SAILOÉ pontoon, autopilot, GPS, CD player & outdoor speakers, dinghy & outboard engine, a charcoal barbecue, a set of sheets and towels per week/pers, a set of PMT per person and a fishing rod.

Not included
 Transfers (optional), food (optional), cancellation insurance, mooring and landing fees on the islands when applicable, excursions, tips for the crew (at discretion) and more generally what is not specified as included.
 Tourist taxes : 100 SRC per person and per day (not applicable children of 12 years and below).

Paielement conditions
 Reservation : 30%
 120 days before departure : 30%
 60 days before departure : Balance of rental

Repositioning conditions
 Possible up to 90 days before
 Administrative fees : 500 € if less than 120 days before departure
 Rental 100% settled

Terms of cancellation
 More than 120 days before departure : 30%
 Between 119 and 60 days of departure : 60%
 59 days or less from departure : 100%

Damage waiver :
 6% of total rental tarif (minimum 190€), covering a part of the initial deposit / 1500€ refundable deposit (sails, dinghy and outboard are excluded).